

WE'RE CELEBRATING THE
BEST OF THE BEST AT THE
**2016 KANSAS CITY
INDUSTRY AWARDS**
AND NOT SURPRISINGLY
RS ELECTRIC
IS ONE OF THE BEST



CONGRATULATIONS
ON YOUR NOMINATION FOR
SUBCONTRACTOR OF THE YEAR

Kansas City Chapter of the ASA Honors RS Electric Corp

Every year, the Kansas City Chapter of the American Subcontractors Association honors the area's Subcontractor of the Year. For 2016, 1,500 companies applied for the top honor. RS Electric was selected as one of the three finalists for this distinguished honor out of those 1,500.

In selecting RS Electric, the Association noted the company's numerous accomplishments. But what stood out was being requested and committing to being on four different Design-Build CM/GC teams, one hard-bid project on which the Team concept came into play through providing value engineering and solutions, and one negotiated project.

RS Electric was awarded all six projects. RS committed to each team the talent, experience, financial resources, tools, equipment and safety obligations for all six – with all of them kicking off in the same time frame. And with owner-driven fast tracking, two projects have already been completed successfully: Kawasaki Motors, based out of Japan, and Schutz Packaging based out of Germany.

The other four projects, which are all in progress, include:

- McCarthy-Kansas City D-B Team: Orbital ATK-LCAAP HVAC upgrade for Buildings #1 and #3 and a New Central Utility Plant at Lake City Facility
- Goodwin Brothers-CMT D-B Team: New Liberty Waste Water Treatment Plant in Liberty, Missouri, the first municipal WWT Design-Build project in Missouri
- Crawford Construction: MWSU new football stadium, which is the home of the Kansas City Chiefs Training Facility
- Pepper Construction: New 300,000 square-foot FedEx Ground Distribution in Olathe, Kansas

RS Electric handled each project in-house, covering utility work and electrical systems for all the facilities, including the low voltage. Project electrical values ranged from approximately \$500,000 to \$7 million.

Beyond the number and size of the projects, the diversity of projects was also significant. With each project, we worked up front with the construction manager-general contractor, architect and engineers, developing the best solution for each project as it related to budgeting, scheduling, functionality, quality, safety and delivery.

“With the exception of the FedEx project, team leaders asked RS Electric to be part of the presentation process, which is very flattering to us but also gave us a sense of pride knowing the construction managers-general contractors have that much confidence in RS Electric,” said Rick Schultz, CEO of RS Electric.

Among the six projects, three types of project development concepts were utilized: partnering, high performance teaming and integrated project delivery. We understand the role of a subcontractor and can be an essential part of the success of any build or design-build team. To top everything off, RS Electric was recently awarded the Maintenance and Emergency Service Contract for Herzog/Kansas City Streetcar Operations.

